

## Other Sources of Information

### Organizations that Represent Woodland Owners

**Vermont Woodlands Association**  
<http://www.vermontwoodlands.org>  
802.747.7900

**Vermont Coverts: Woodlands for Wildlife, Inc.**  
<http://www.vtcoverts.org/>  
802.388.3880

**Woodland Owners Association**  
<http://woodlandownersassociation.org/>  
802.257.7967 (Brattleboro)



### Further Reading

*Owning and Managing Forests* 2005.  
Island Press.

*Working with Your Woodlands. A Landowner's Guide.* 1993 — Revised Edition.  
University Press of New England.

(Available at local and on-line bookstores)

*Northern Woodlands Magazine.*  
Quarterly periodical. Call 802.290.5232  
for information.

<http://www.northernwoodlands.org/>

[adapted from an article by New York State Extension]



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Vermont Woodlands Association  
PO Box 6004  
Rutland, VT 05702

# Call Before You Cut



## A Guide to Public Resources for Woodland Owners in Vermont



Take advantage of free services available through the Vermont County Foresters before selling timber from your woodlands. Call now!  
**Before you cut...not after.**

## Before your harvest trees, you need information!

If you own woodlands, chances are someone has offered to buy your timber within the last 12 months. Your name, address, and even the location of your forest is easy to come by—in the Town Clerk’s office. Prospective buyers know what to look for, and they have probably also visited your woodlot before making contact. Sometimes their offers are very appealing. But if you are not familiar with current timber markets, an appealing offer may not reflect the timber’s potential value.

## You need to know who protects your interests

In the timber business information is money and, if you lack information going into a transaction, it can cost you in the end. Also, consider this, if there is one buyer expressing interest in your timber, there are probably others. A good way to sell timber if you don’t know its value is through a competitive bidding process. Knowledgeable sellers use competitive bidding to locate the most profitable timber markets. Want to know more about how competitive bidding works? Call the County Forester.

## The State of Vermont County Forester Serves You

Harvesting timber without the benefit of a second opinion can lead to: violation of state harvesting regulations, lost revenue, eroding skid trails, loss of important wildlife habitats, and a forest that may take half a lifetime to recover. A second opinion is as easy as making a phone call—before you decide to cut timber.

## Forests are more than money

Income potential from timber is just one of many benefits from forests. Others include wildlife, water, recreation, scenic vistas, and healthy ecosystems. Whenever you harvest timber it should be done with these other resources in mind. All it takes in most cases is a little extra planning and some professional help.

## Call Before You Cut

This may be the most useful and profitable call you have ever made! Studies have shown that woodland owners who sell timber using professional forestry services consistently make more money and are more satisfied with the results than owners who sell on their own.

## Timber Sale Checklist

- Call your local County Forester
- Review options with co-owners
- Determine management goals and objectives
- Consider non-timber opportunities
- Speak with experienced neighbors
- Develop a plan for managing lands



*Text written by Thom McEvoy, UVM Extension Forester, based on a concept developed in Ohio and imported to Vermont via NY Coop. Ext. Service.*

## Vermont County Foresters

*The County Forester is a public servant, and as such can offer an unbiased opinion of your woodlands.*



<http://www.vtfrpr.org>

County	County Forester/ Telephone No.	E-mail
Addison	Chris Olson 802.388.4969	chris.olson@state.vt.us
Bennington	Chris Stone 802.447.6501	chris.stone@state.vt.us
Caledonia & Essex	Matt Langlais 802.751.0111	matt.langlais@state.vt.us
Chittenden	Keith Thompson 802.879.5694	keith.thompson@state.vt.us
Franklin & Grand Isle	Nancy Patch 802.524.6501	nancy.patch@state.vt.us
Lamoille & Orleans	Raymond Toolan 802.888.5733	raymond.toolan@state.vt.us
Orange	David Paganelli 802.476.0173	david.paganelli@state.vt.us
Rutland	Eric Hansen 802.786.3853	eric.hansen@state.vt.us
Washington	Russ Barrett 802.476.0172	russ.barrett@state.vt.us
Windham	Bill Guenther 802.257.7967	bill.guenther@state.vt.us
Windham & Windsor	Sam Schneski 802.885.8823	sam.schneski@state.vt.us
Windsor	Jon Bouton 802.281.5262	jon.bouton@state.vt.us